

Quarterly Progress Update



Sy Atezaz Saeed, MD, MS, FACPsych,

Professor and Chair

Department of Psychiatry and Behavioral Medicine Brody School of Medicine - East Carolina University

Director

North Carolina Statewide Telepsychiatry Program (NC-STeP)



NC-STeP Quality Management and Outcomes Monitoring Processes: July-September 2017

- 66 hospitals in network, 50 hospitals live
- 1,041 assessments for both Model-1 and Model-2 hospitals
 - 561 patient assessments were billed for Model-1 hospitals
- The Median Length of Stay was 28.5 hours
- The Average Length of Stay* was 51.9 hours
 - 49.8 hours for those discharged to home
 - 54.3 hours for those transferred to another facility





NC-STeP Quality Management and Outcomes Monitoring Processes: July-September 2017

- 578 ED patients who received telepsychiatry services had an IVC in place during their ED stay.
 - 249 (43%) of those patients did not have an IVC in place when discharged.
- Of the ED patients who received telepsychiatry services,
 42.4% were discharged to home. 40.3% were discharged to another facility.

*Note: Data for Bladen hospital not submitted yet. Data for Cone hospitals did not include a discharge disposition, so Cone is not included in the average LOS calculation by discharge (i.e. Home, Transfer). They are included in the overall average LOS and median LOS.





NC-STeP	Since project inception in November 2013	During Calendar Year 2014	During Calendar Year 2015	During Calendar Year 2016	During Quarter Jan- Mar 2017	During Quarter Apr- June 2017	During Quarter July- Sep 2017
Total Patient Encounters	18,082	5,144	7,128	1,896	916	1,096	960
Model-1 Hospital Patient Encounters	13,605	4,578	5,849	706	463	587	480
Model-2 Hospital Patient Encounters	4,477	566	1,279	1,190	453	509	480
Total Number of Assessments (Billed Assessments for Model-1 Hospitals + Number of Patient Encounters for Model-2 Hospitals)	27,742	8,130	13,573	1,942	993	1,189	1041
					NC-STeP	East Carolicenter for t	ina University. ELEPSYCHIATRY

EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
The number of full- time equivalent (FTE) positions supported by these contracts	2.1 FTEs	2.3 FTEs	1.9 FTEs
2. The number of overturned involuntary commitments	396	1,034	249 in this quarter Cumulative total since program inception 3,065
3. The number of participating consultant providers	30	47	48



EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
4. The number of telepsychiatry assessments conducted.	2,024	5,743	1,041 in this quarter Cumulative total since program inception 27,742
5. The number of telepsychiatry referring sites	43	59	66 50 Live
6. The reports of involuntary commitments to enrolled hospitals	999	2,584	578 in this quarter Cumulative total since program inception 10,709





EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
7. The average (mean) Length of Stay for all patients with a primary mental health diagnosis across all dispositions.	53.2 hours	53 hours	QTD = 51.9 Median = 28.5
8. The rate of "satisfied" or "strongly satisfied" among emergency department staff participating in NC- STeP.	55.4%	85%	68%



EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
9. The rate of "satisfied" or "strongly satisfied" among hospital CEOs/COOs participating in NC-STeP.	NA (no responses received)	85%	100%
10. The rate of "satisfied" or "strongly satisfied" among consulting (hub) providers participating in NC-STeP.	72%	85%	90%





EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
11. The rate of "satisfied" or "strongly satisfied" among emergency department physicians participating in the statewide telepsychiatry program.	80%	85%	75%
12. The ratio of overall revenues (billing, subscription fees), exclusive of grant funding, to program costs (exclusive of start-up costs).	0.97:1.00	>1.00:1.00	0.08:1.00

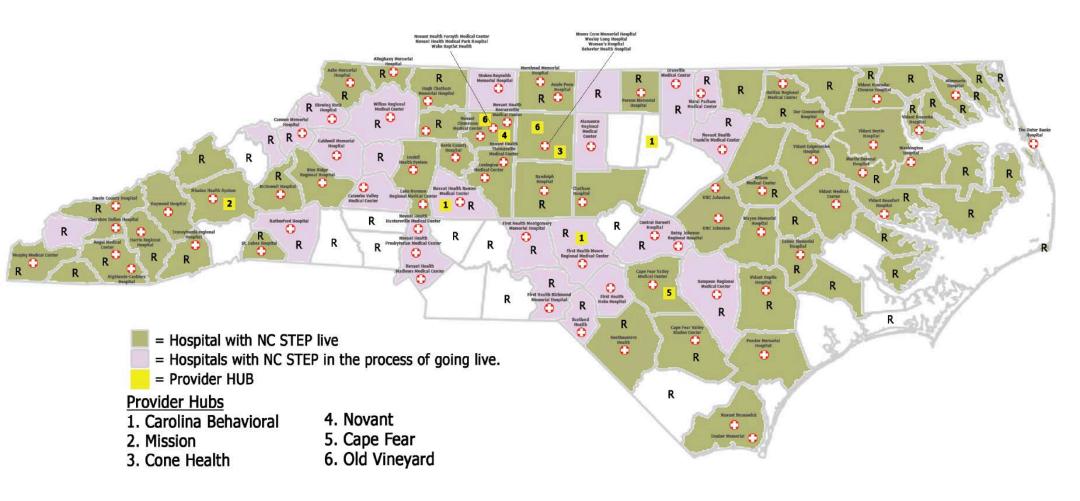




EVALUATION CRITERIA	BASELINE VALUES/MEASURES AS REPORTED ON 03/31/2017	TARGET TO BE REACHED BY 06/30/2018	VALUES/MEASURES REACHED AS OF 09/30/2017
14. Cumulative return on investment to state psychiatric facilities through overturned involuntary commitments.	\$2,138,400	\$5,583,600	\$1,344,600 in this quarter Cumulative total since program inception \$16,410,600





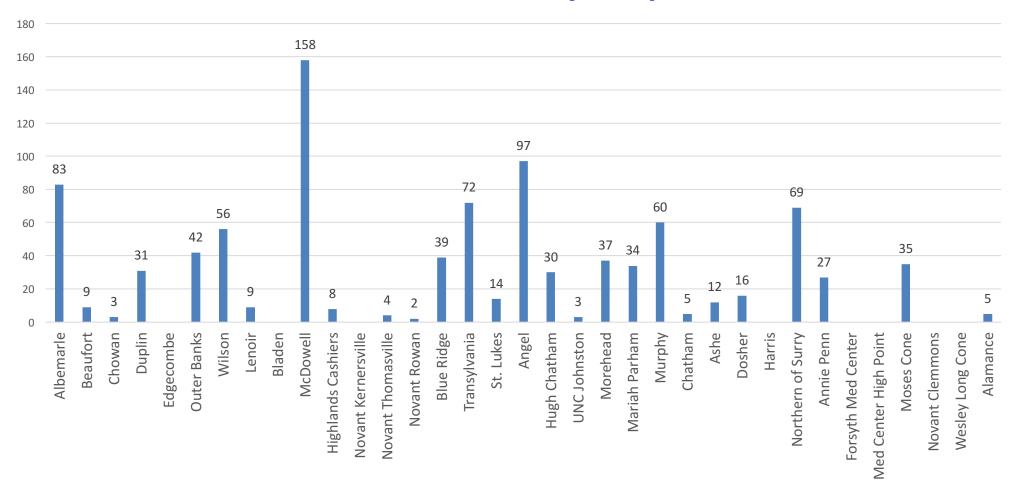


R = Rural County (70 Counties)





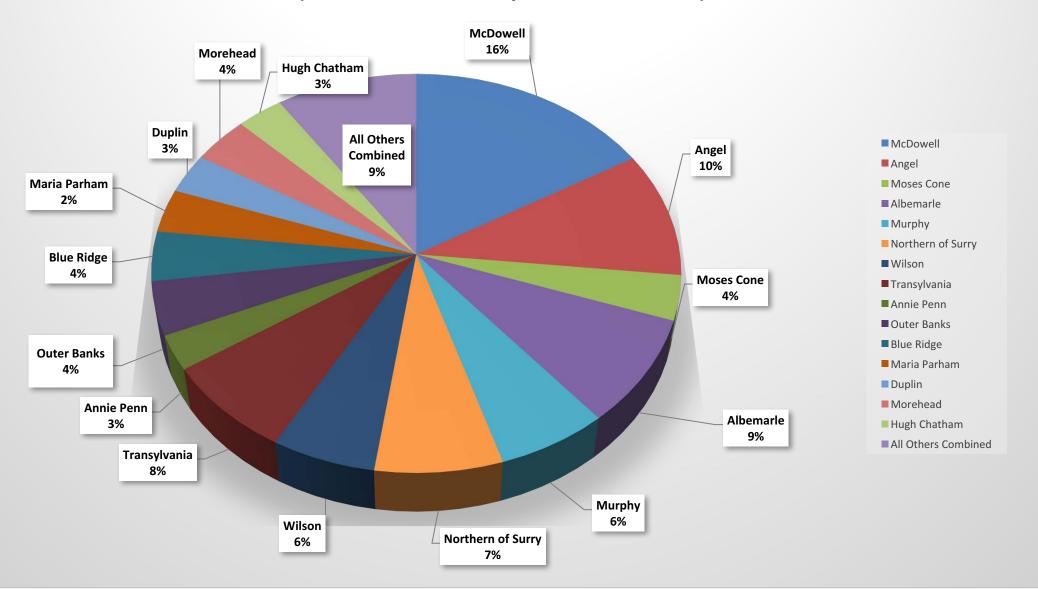
Number of Patients for July - September 2017







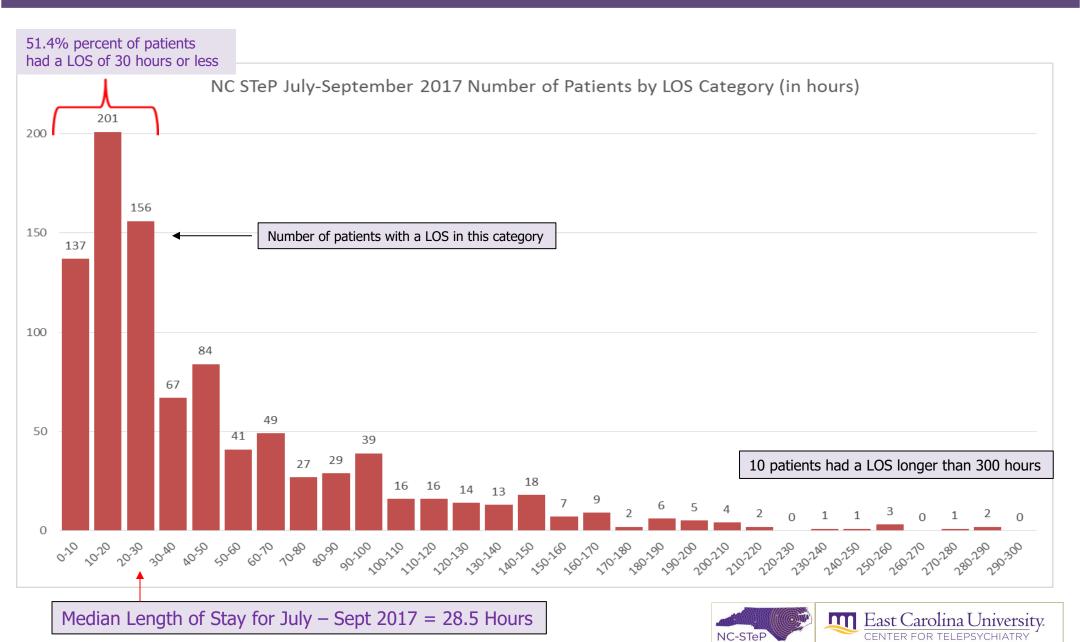
Percent of Use by Hospital July - September 2017 (based on number of patient encounters)



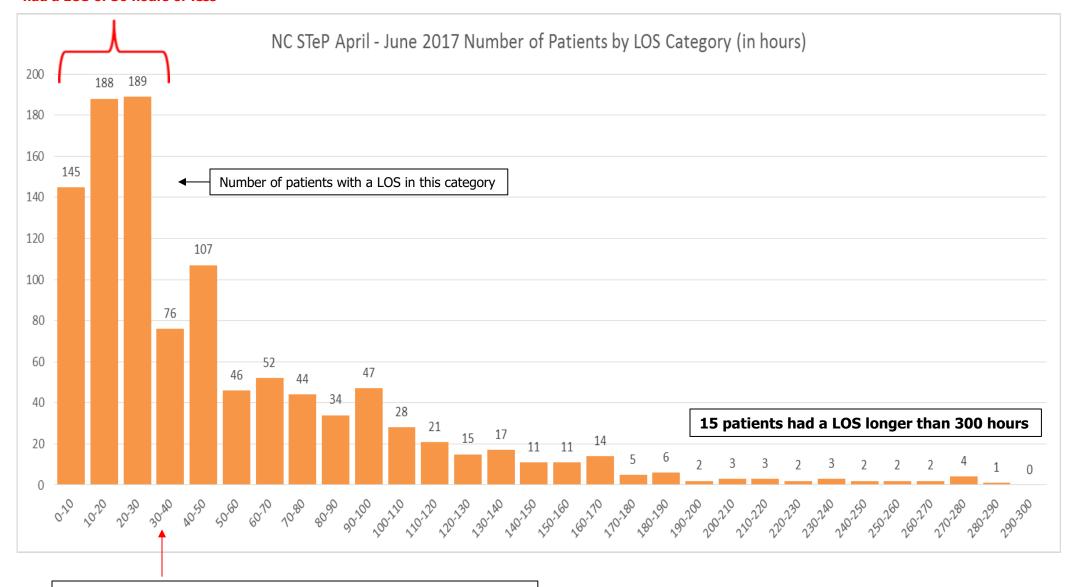




Length of Stay (in hours): July - September 2017

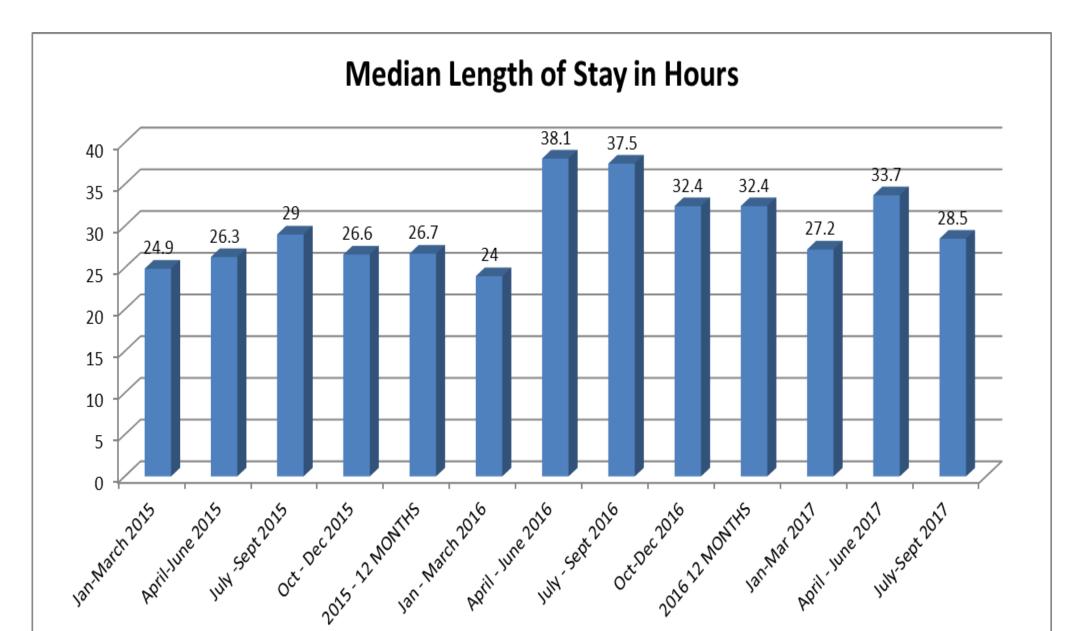


47.6% percent of patients had a LOS of 30 hours or less



Median Length of Stay for April – June 2017 = 33.7 Hours









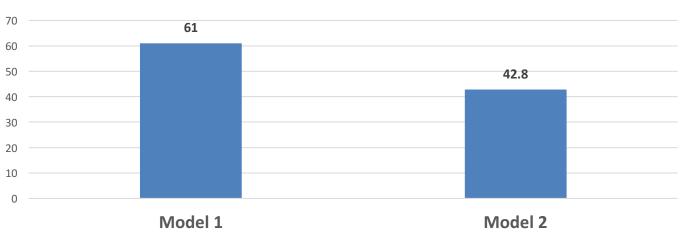
Average Length of Stay by Provider (in hours)

July - September 2017



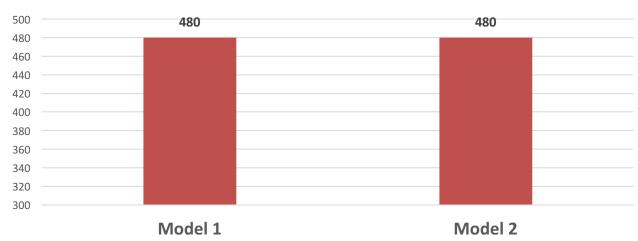
Average LOS (in hours) by Model

July - September 2017



Number of Patients by Model

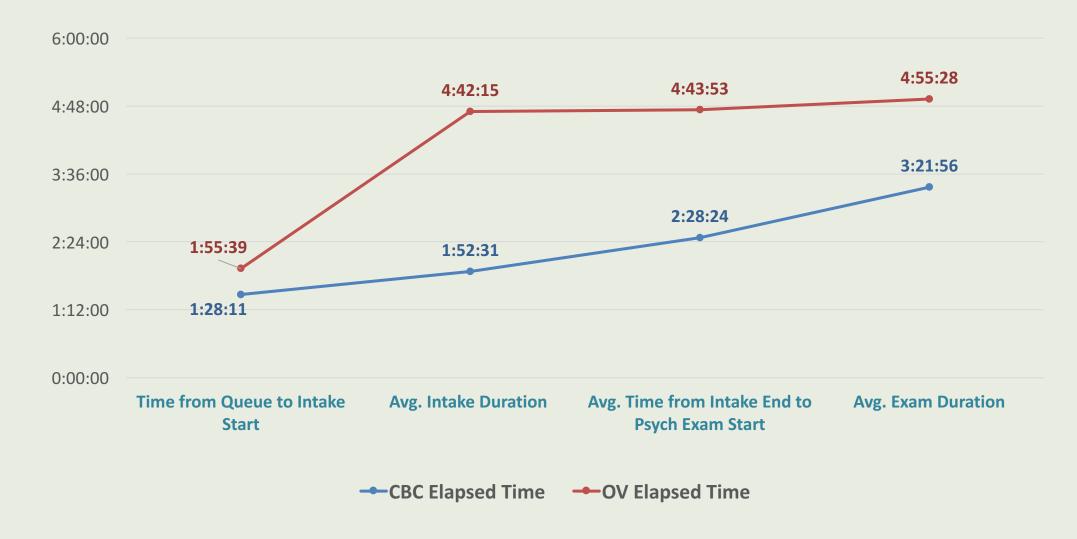
July - September 2017







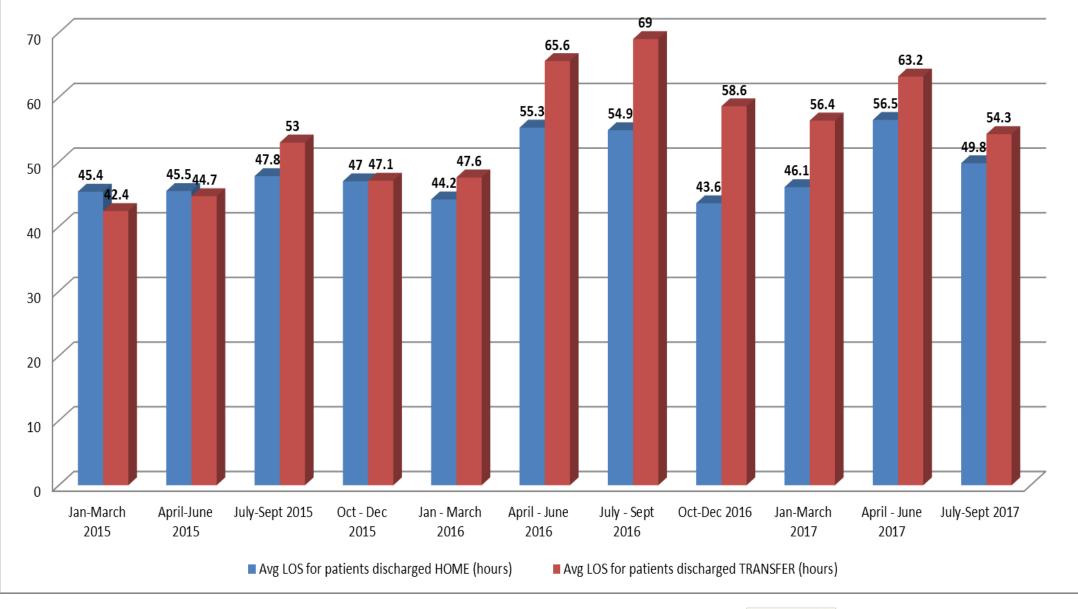
Exam Duration for Model-1 Provider Hubs







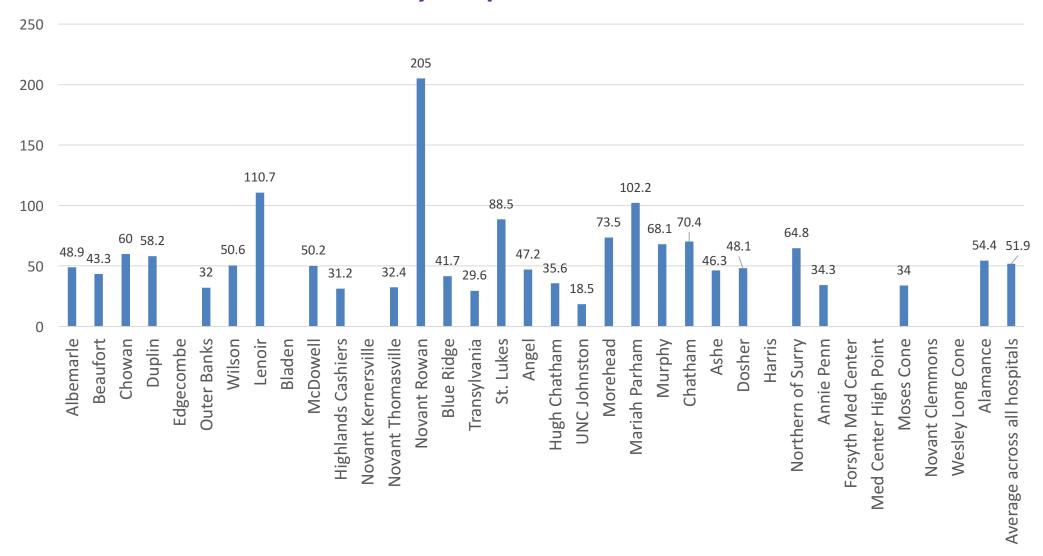
Average Length of Stay for Patients Discharged to Home or Transfer







Average Length of Stay (in Hours) by Hospital July - September 2017





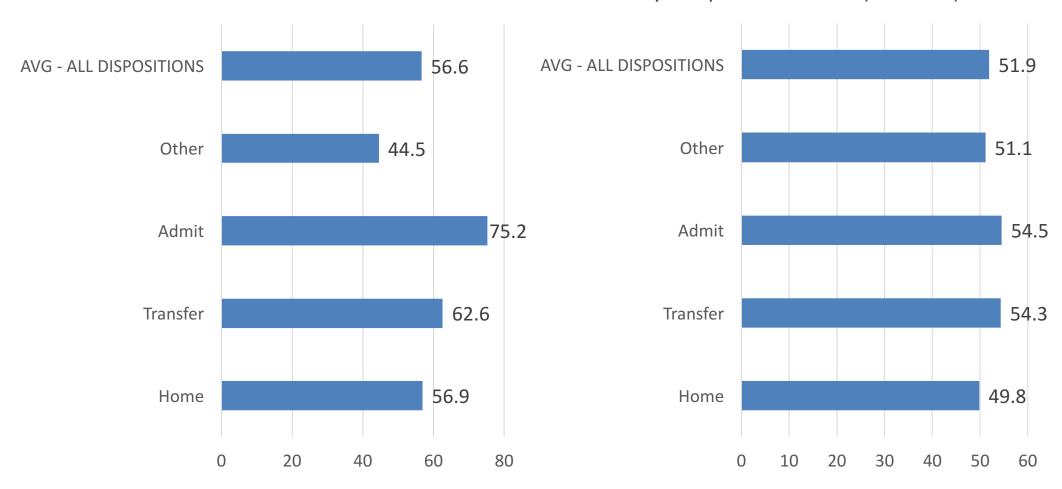


Average LOS by Disposition

April - June 2017 (in hours)

Average LOS by Disposition

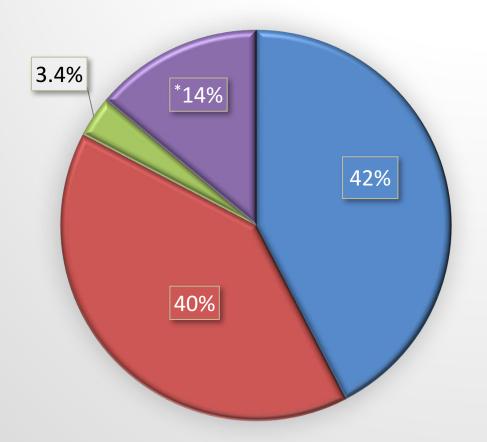
July - September 2017 (in hours)

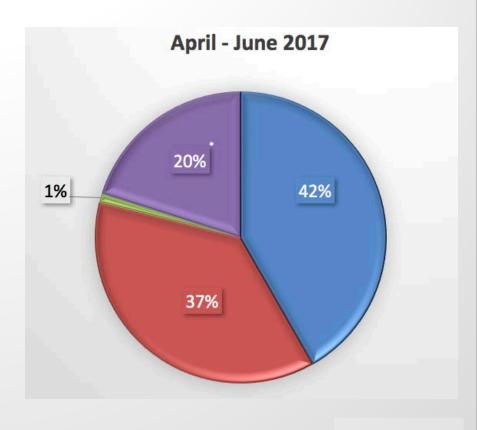






Percent of Patients by Discharge Disposition July - September 2017





*This category is high because the data from Cone this quarter did not include any discharge disposition information, coded as "unknown" and included in with the "other" category. If taken out, the other category would be a more typical 10.2% and the unknown would be 3.6%.

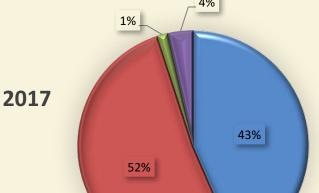
■ Home

■ Transfer

■ Admit

■ Other

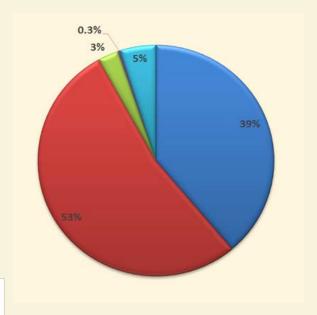
1% January - March 2017 43% 52%

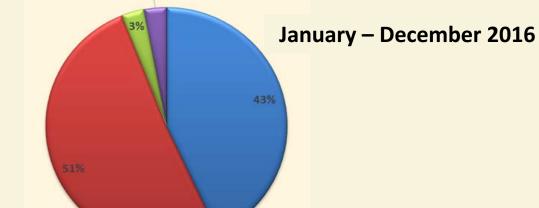


Percent of Patients by Discharge Disposition



January – December 2015

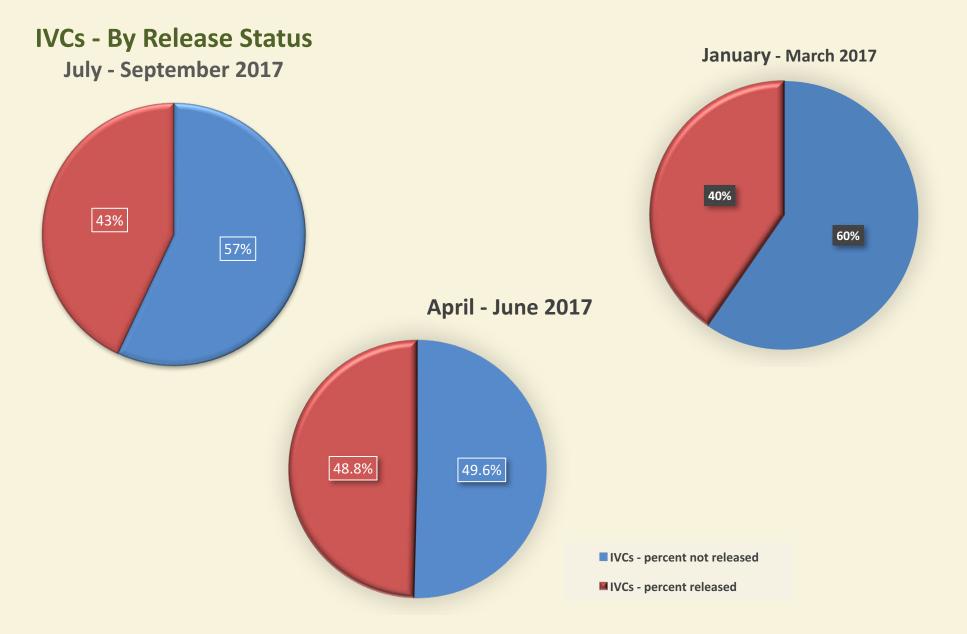




3%

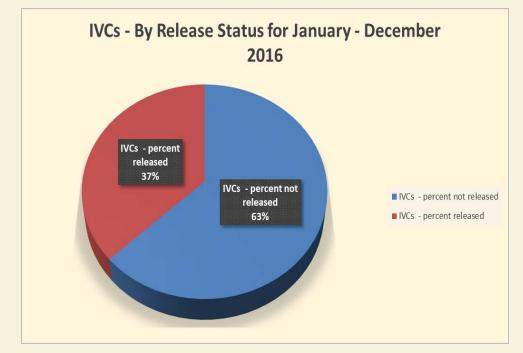


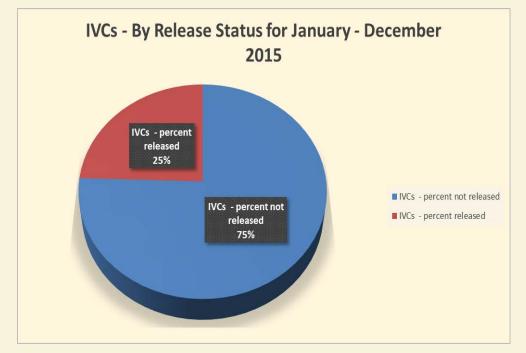


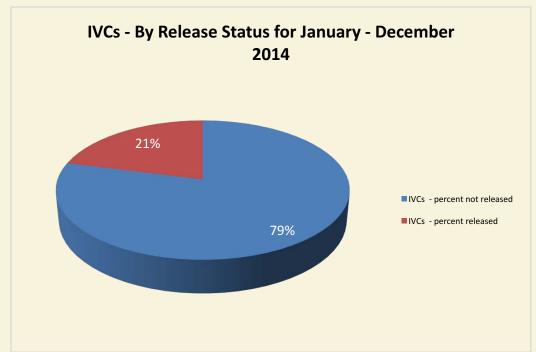






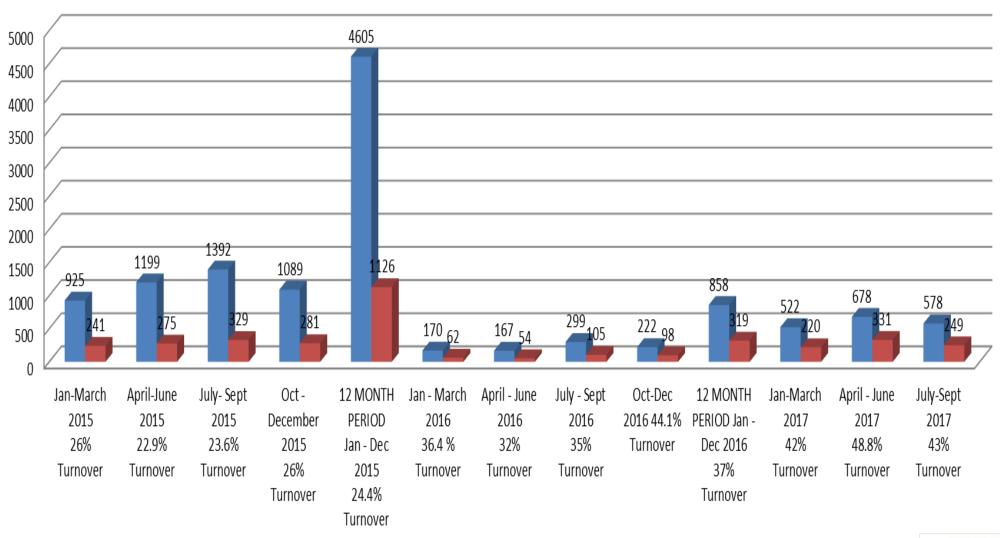








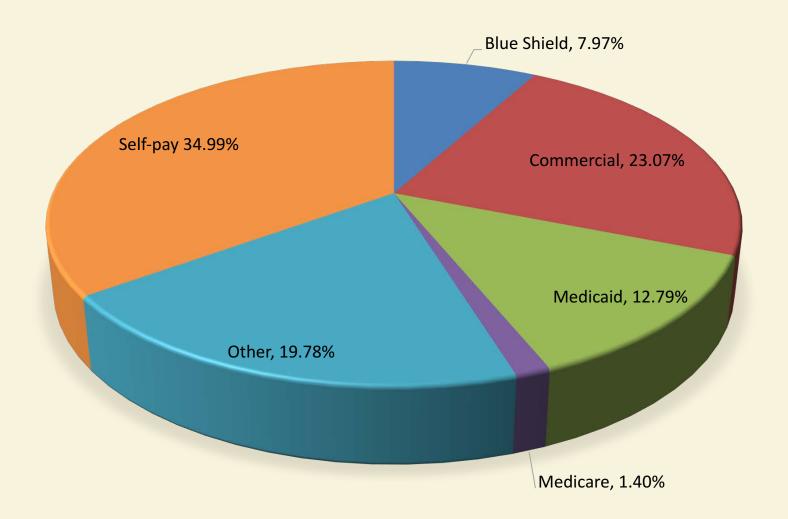
NC STeP: Number of IVCs for Participating Hospitals by Quarter





NC-STeP Charge Mix

FYTD 2018- Quarter 1

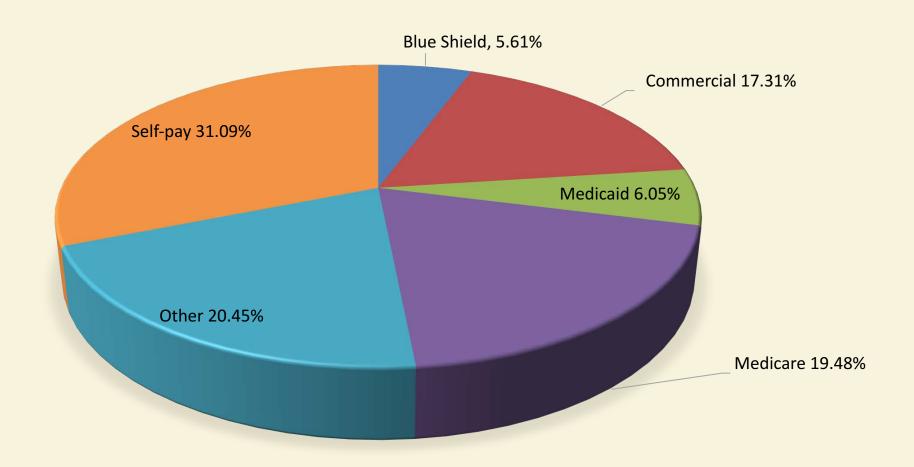






NC-STeP Charge Mix – Project to Date

Service Dates 10/01/2013 - 09/30/2017







Satisfaction Survey Results

Satisfaction surveys were conducted in September 2017 with 9 groups

- Invitations to participate were sent via electronic mail
- Surveys were completed online via Qualtrics software
- Each group was given a different survey (with different questions) based on their role in the telepsychiatry program

Survey Groups and N

•	Model 1 Emergency Department Physicians	6 responded
•	Model 1 Emergency Department Staff	30 responded
•	Model 1 Provider Psychiatrists	9 responded
•	Model 1 Psychiatric Intake Specialists	8 responded

•	Model 1 Hos	pital CEOs	7 r	esponded

•	Model 2 Emergence	y Department Physicians	2 responded
		, Department in the starte	= 1000011404

•	Model 2 Emergency Department Staff	4 responded
---	------------------------------------	-------------

- Model 2 Provider Psychiatrists
 2 responded
- Model 2 Hospital CEOs none responded

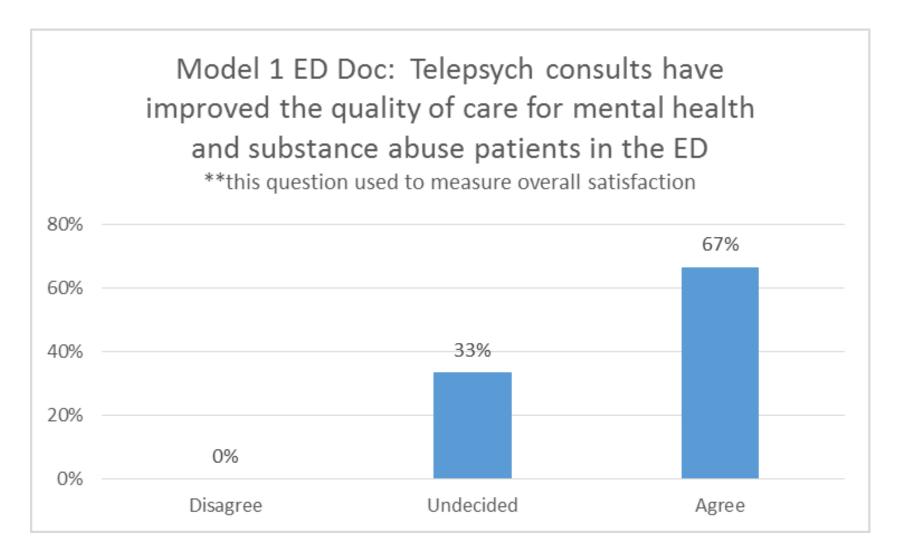
For each group, one summary question was selected for an overall "satisfaction" rate.

The overall satisfaction rate was 79%.





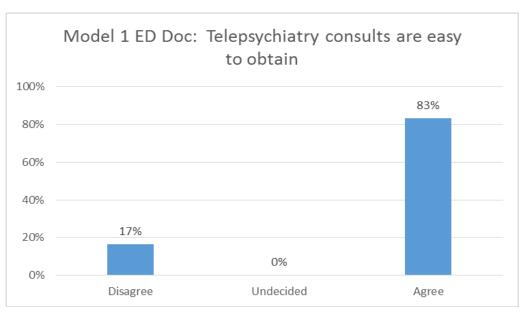
Model 1 Hospital ED Physicians Results

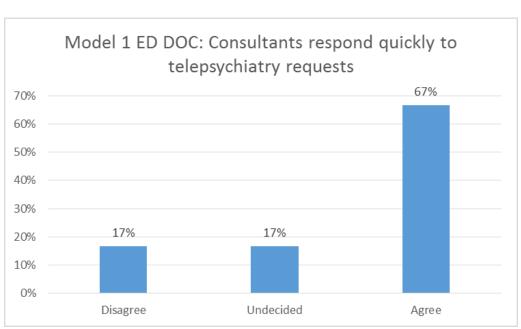


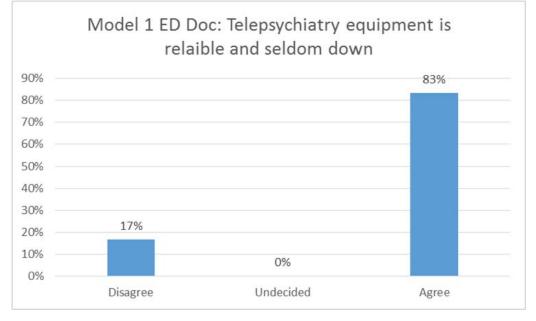




Model 1 Hospital ED Physicians Results



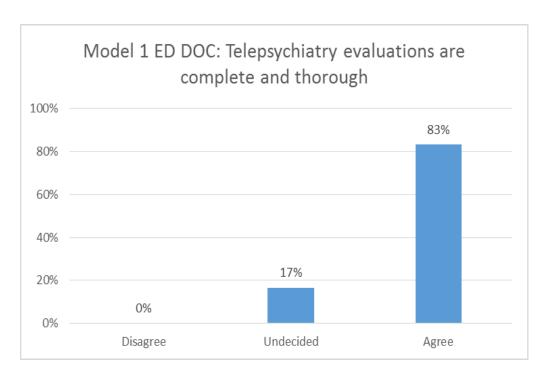


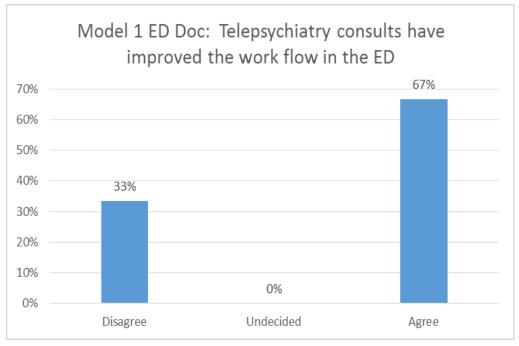






Model 1 Hospital ED Physicians Results



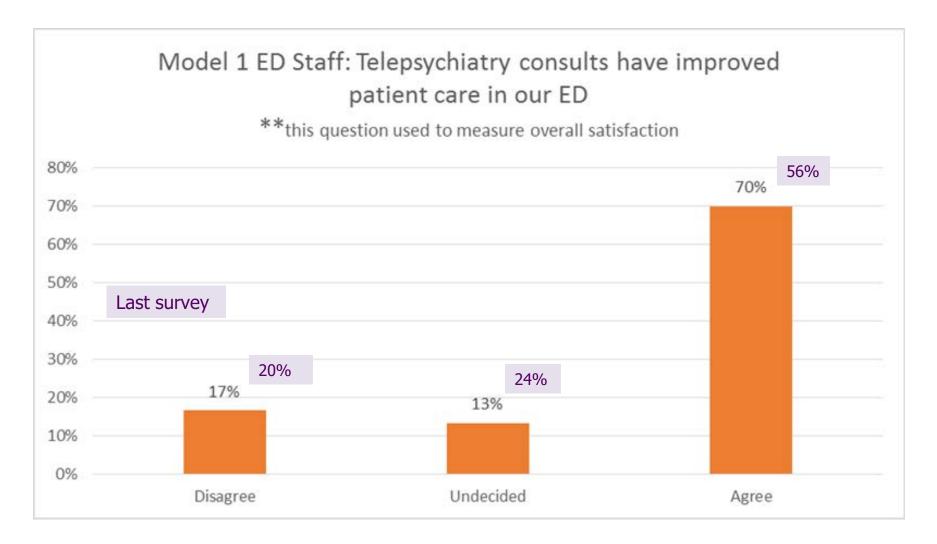






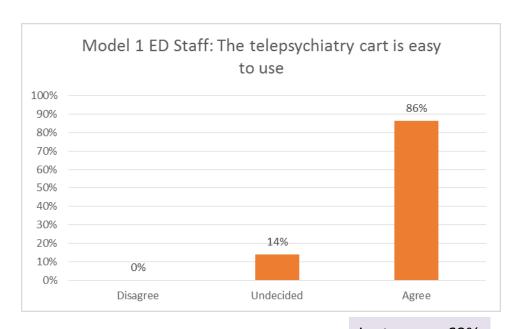
Model 1 Hospital ED Staff results:

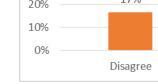
"The program has improved patient care in our ED."

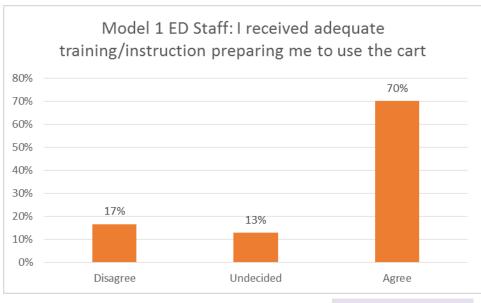




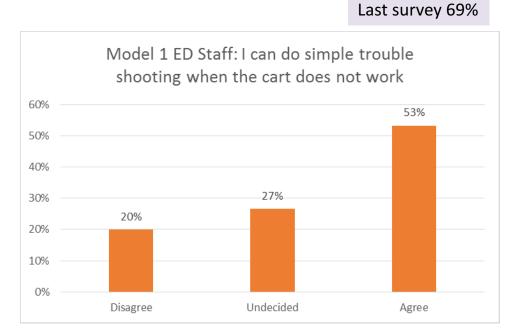


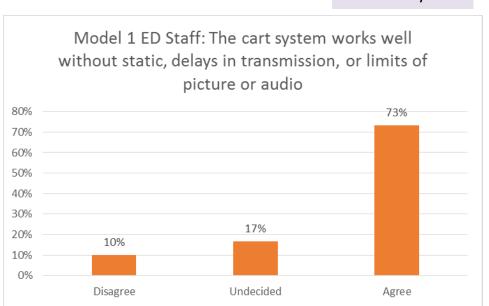






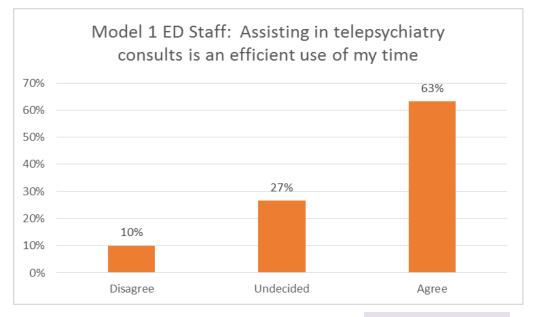
Last survey 61%

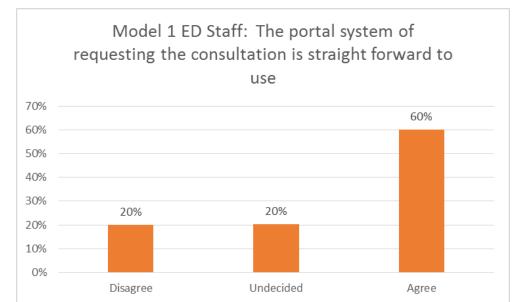






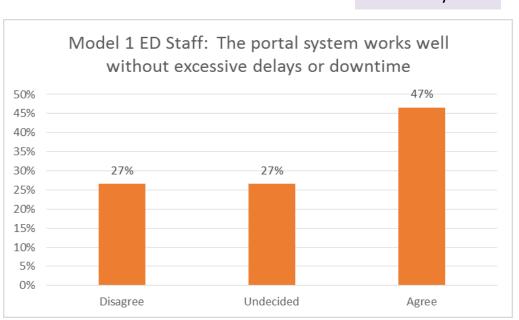


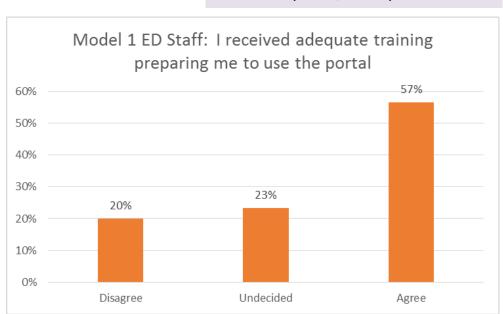




Last survey 48%

Last survey 52%; survey before 15%





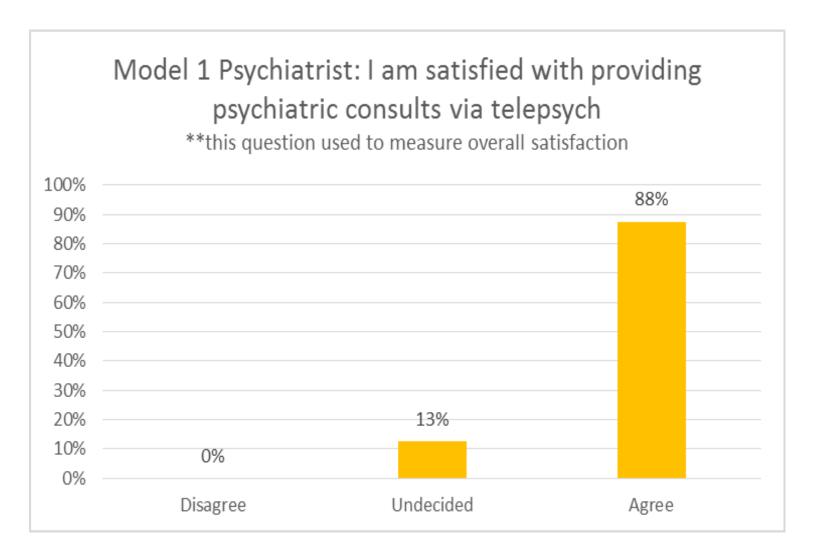
Last survey 54%





Model 1 Provider Psychiatrist Results

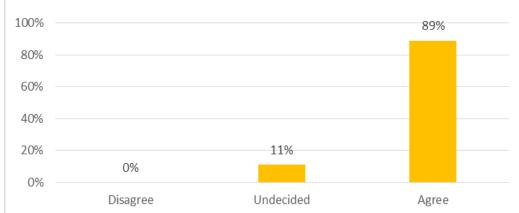
"I am satisfied with providing psychiatric consults via telepsychiatry"



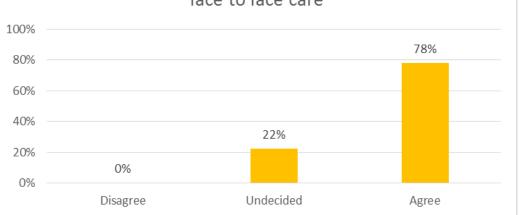


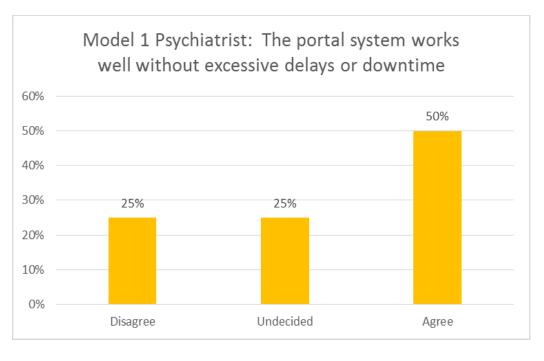


Model 1 Psychiatrist: Providing telepsych services is an effective and efficient way of assessing and treating patients with mental health/substance abuse issues



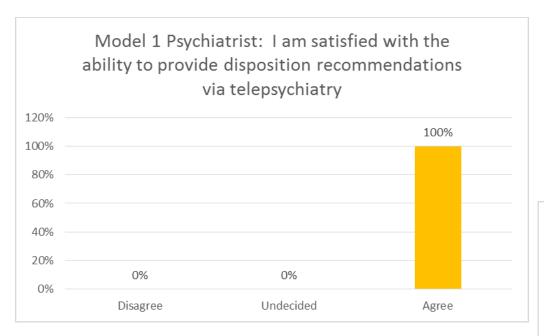
Model 1 Psychiatrist: I believe the quality of psychiatric care provided via telepsychiatry is comparable to the quality of care delivered via face to face care

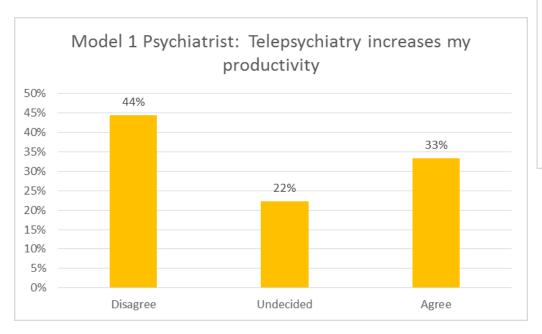


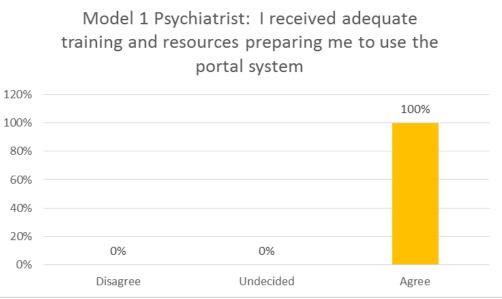
















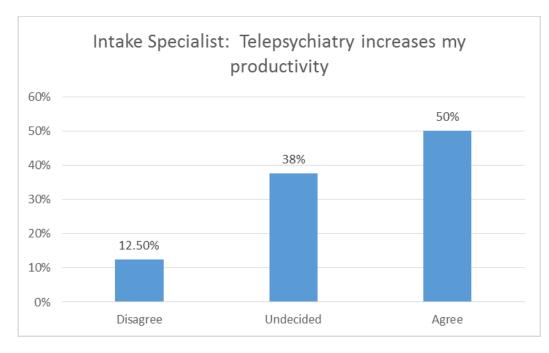
Model 1 Psychiatric Intake Specialist Results

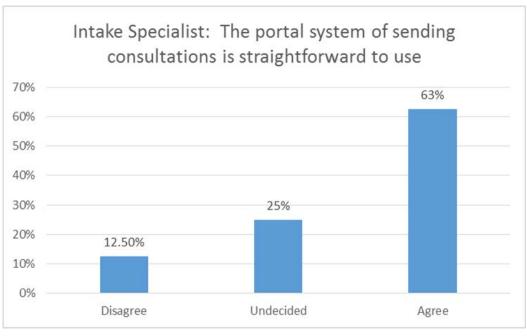
"I am satisfied with providing psychiatric consults via telepsychiatry"

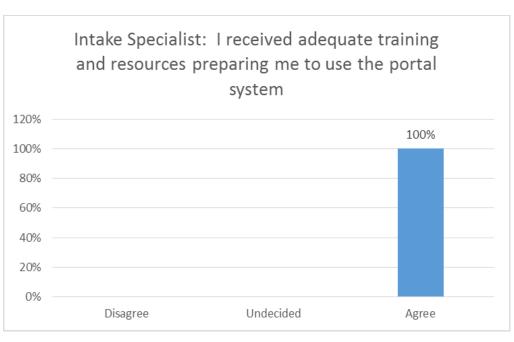








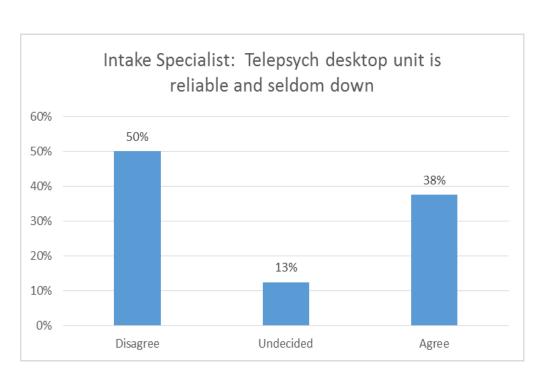


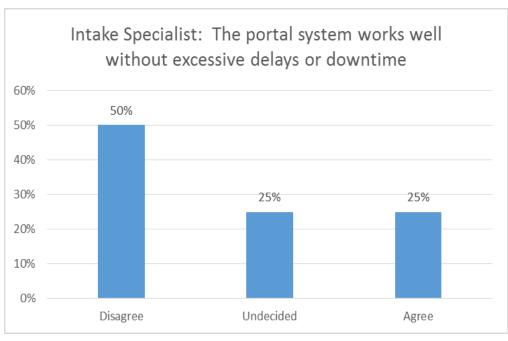


October 9, 2016









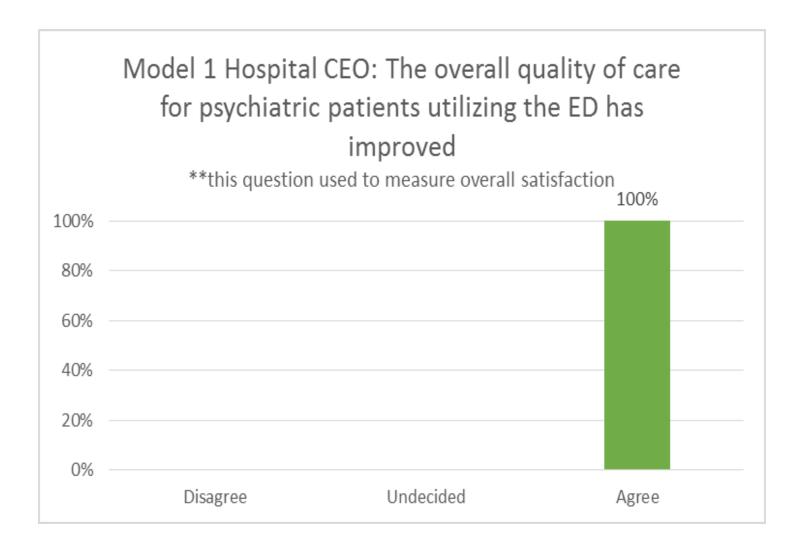
October 9, 2016





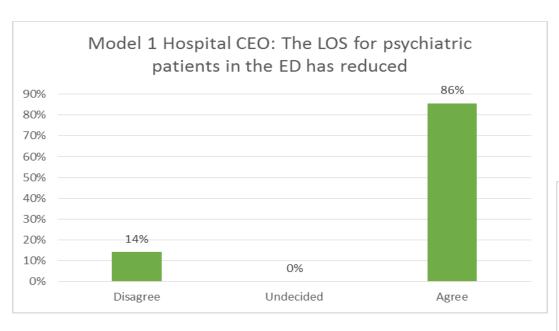
Model 1 CEO/COO/CNO/ED Manager Results

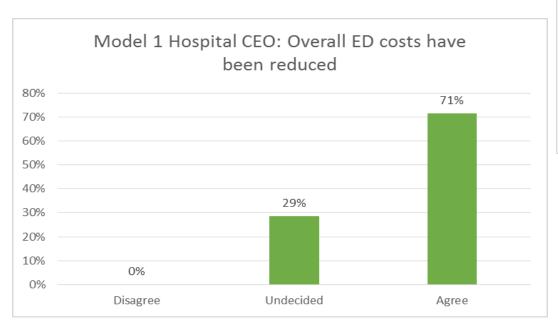
"The overall quality of care for psychiatric patients utilizing the ED has improved"



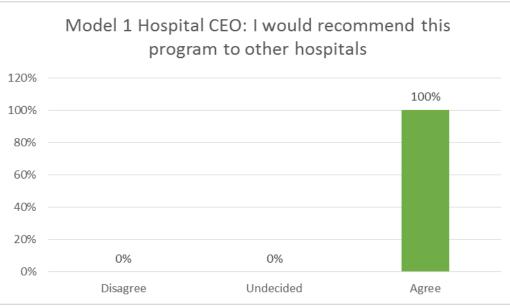








Model 1 CEO/COO/CNO/ ED Manager Results

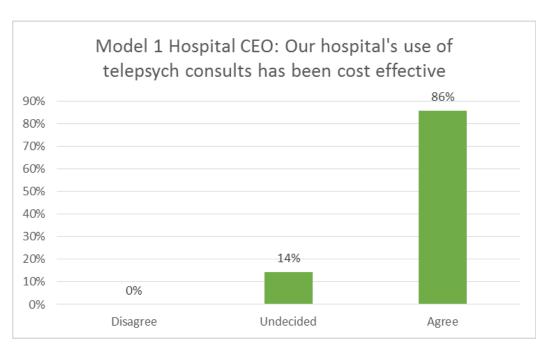


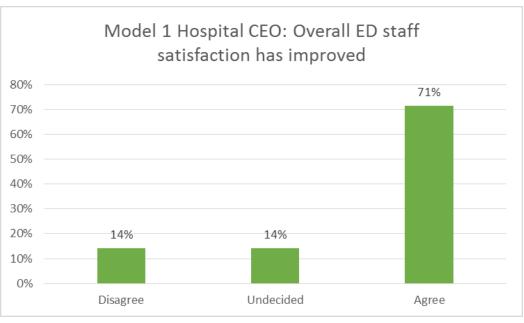
October 9, 2016





Model 1 CEO/COO/CNO/ ED Manager Results



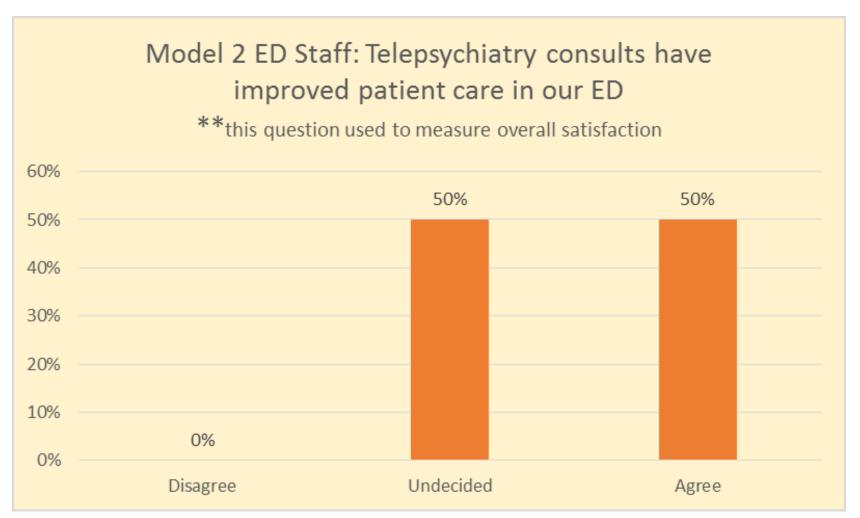






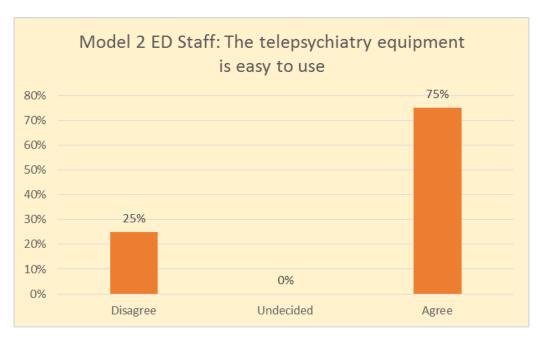
Model 2 Hospital ED Staff Results

"The program has improved patient care in our ED"

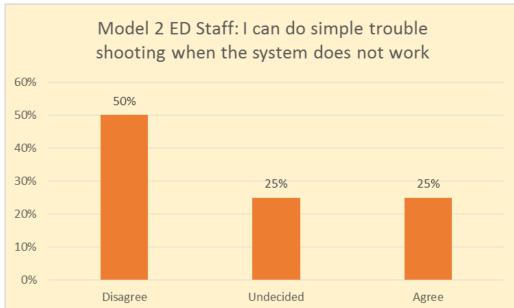


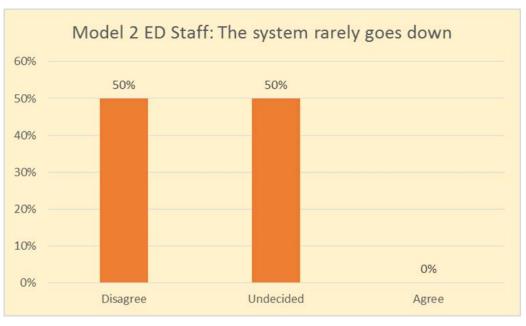






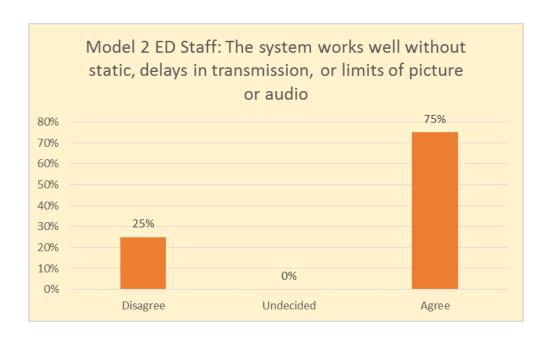
Model 2 Hospital ED Staff Results



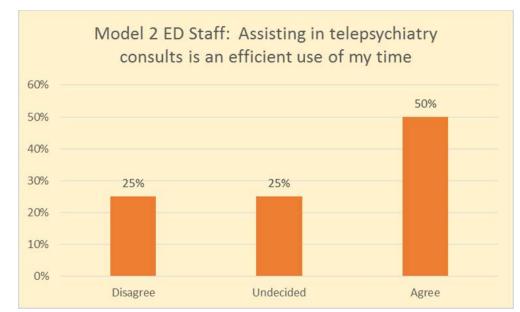


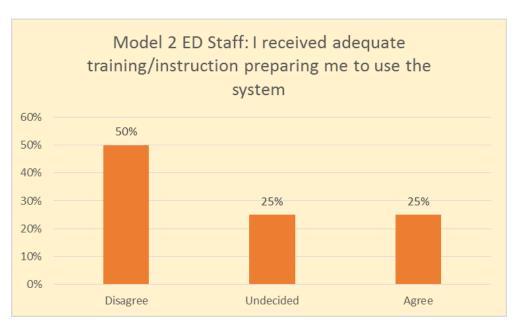






Model 2 Hospital ED Staff Results









NC-STeP Status as of Sept 30, 2017

- 66 hospitals in the network. 50 live.
- 27,742 total psychiatry assessments since program inception
- 3,065 IVCs overturned
 - Cumulative return on investment = \$16,410,600
 (from savings from preventing unnecessary hospitalizations)
- High levels of satisfaction
- Six Clinical Providers' Hubs with 48 consultant providers
- Administrative costs below industry's standard
- Over 31% of the patients served had no insurance coverage





Hospital Name	Portal Go Live	
Vidant Outer Banks Hospital	8/8/2016	
Vidant Bertie Hospital	8/15/2016	
Vidant Chowan Hospital	8/15/2016	
Vidant Edgecombe Hospital	8/15/2016	
Sentara Albemarle Medical Center	8/17/2016	
Vidant Beaufort Hospital	8/22/2016	
Vidant Duplin Hospital	8/22/2016	
Lenoir Memorial Hospital	9/6/2016	
St Lukes Hospital	9/7/2016	
Wilson Medical Center	9/20/2016	
Morehead Memorial Hospital	10/5/2016	
DLP Harris Regional Medical	10/14/2016	
DLP Swain Community Hospital	10/14/2016	
Murphy Medical Center	10/26/2016	
DLP Maria Parham Medical Center	11/15/2016	
UNC Chatham Hospital	12/21/2016	
J. Arthur Dosher Memorial Hospital	1/7/17	
Ashe Memorial Hospital	1/26/17	
Northern Hospital of Surry County	3/7/17	
Southeastern Regional Medical Center	8/8/17	
Halifax Regional Medical Center	8/8/17	
DLP Person Memorial Hospital	8/17/17	
DLP Haywood Regional Medical Center	8/22/17	



Fall 2017

Model 1	. — In	Process
---------	--------	---------

IVIOUEI I — III PIOCESS	NC-STeP
Hospital Name	Portal Go Live

FirstHealth Regional Hospital – Hoke

FirstHealth Montgomery Memorial Hospital

FirstHealth Moore Regional Hospital

FirstHealth Richmond Memorial Hospital

Alleghany Memorial Hospital

DLP Rutherford Regional Medical Center

Pender Memorial Hospital

Our Community Hospital

Lake Norman Regional Medical Center

FirstHealth Sandhills Regional Medical Center

Fall 2017 Fall 2017 Fall 2017

Model 1 – Participation Pending



Hospital Name	Program Status
DLP Central Carolina Hospital	Reviewing Contract
Granville Medical Center	Reviewing Contract
Pioneer Community Hospital of Stokes (Greene)	Reviewing Contract
Pioneer Community Hospital of Stokes (King)	Reviewing Contract
Washington County Hospital	Reviewing Contract
Wayne Memorial Hospital	Reviewing Contract

<u> </u>	· ·	
Hospital Name	Go Live Date/Status	
Cape Fear Valley Medical Center	6/14	
Cape Fear Valley Bladen Hospital	7/14	
Cone Health Behavioral Health Hospital	7/14	
Cone Health MedCenter High Point	7/14	
Forsyth Medical Center	7/14	
McDowell Hospital	7/14	
Mission Hospital	7/14	
Novant Health Clemmons Medical Center	7/14	
Novant Health Kernersville Medical Center	7/14	
Wesley Long Hospital	7/14	
Mission Children's Hospital	8/14	
Annie Penn Hospital	8/14	
Moses H. Cone Memorial Hospital	8/14	
Blue Ridge Regional Hospital	9/14	
Transylvania Regional Hospital	9/14	
Women's Hospital – Cone Health	10/14	
Angel Medical Center	1/15	
Highlands-Cashiers Hospital	3/15	
Novant Health Thomasville Medical Center	3/15	
Alamance Regional Medical Center	4/15	
Hugh Chatham Memorial Hospital	12/15	
Cape Fear Valley Hoke Hospital	6/16	
UNC Johnston, Clayton	6/16	
UNC Johnston, Smithfield	6/16	
Novant Health Presbyterian Hospital	11/16	
Novant Health Rowan Medical Center	7/17	
Novant Health Brunswick Medical Center	7/17	

Expressed Possible Interest



Hospital Name	Program Status	NC-STeP Model
Central Harnett Hospital	TBD	TBD
Duke Regional Hospitals	TBD	TBD
Novant Matthews Medical	TBD	Model 2
Iredell Memorial Hospital	TBD	TBD
Pioneer Community Hospital of Stokes (King & Greene)	TBD	TBD

Terminated



Hospital Name	Hospital Name
Carolina East	WakeMed Apex
Carteret	WakeMed Briar Creek
Columbus Regional	WakeMed Cary
Davie Medical	WakeMed Garner
Lexington	WakeMed North Healthplex
Martin County General	WakeMed Raleigh
Nash General Hospital	WakeMed Raleigh Children's ED
Sampson	WakeMed Psychiatric Observation Unit
UNC Hillsborough	

No Information Available



Hospital Name	Program Status	NC-STeP Model
Caldwell Memorial	TBD	TBD
Cherokee Indian Hospital	TBD	TBD
New Hanover	TBD	TBD
Novant Franklin Medical	TBD	TBD
Onslow Memorial	TBD	TBD
Scotland Health	TBD	TBD
Wilkes Regional Medical	TBD	TBD





Contact

Sy Atezaz Saeed, M.D., M.S., FACPsych

Professor and Chairman

Department of Psychiatry and Behavioral Medicine

Brody School of Medicine | East Carolina University

Director

North Carolina Statewide Telepsychiatry Program (NC-STeP)

Phone: 252.744.2660 | e-mail: saeeds@ecu.edu | Website: http://www.ecu.edu/psychiatry

Mail: Brody School of Medicine, 600 Moye Boulevard, Suite 4E-100,

Greenville, NC 27834



Tomorrow starts here.



STATEWIDE TELEPSYCHIATRY PROGRAM



