

First Quarter Progress Updates



Sy Saeed, M. D., FACPsych,

Professor and Chairman

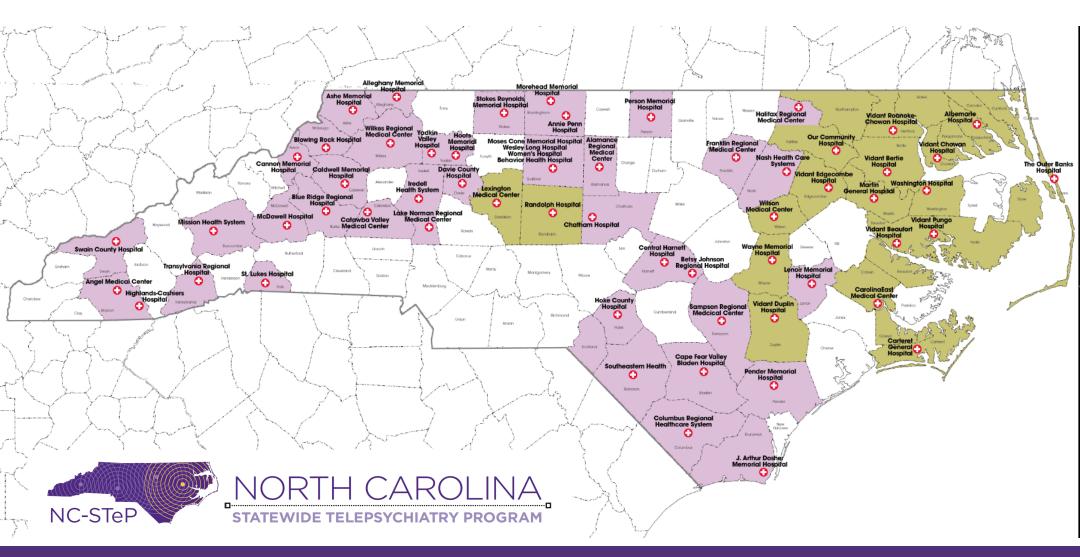
Department of Psychiatric Medicine

Brody School of Medicine - East Carolina University

Director

East Carolina University Center for Telepsychiatry





Current Status

- Equipment bid awarded to Carousel Industries
- 23 hospitals active by March 31, 2014
- 2 additional new contracts fully executed (St. Lukes and Southeastern)
- 40 additional hospitals in current contract negotiations
- Credentialing
 - 4 hospitals started credentialing with Coastal CNC
 - Novant and Mission have started credentialing with ECU
 - 6 hospitals waiting to start credentialing with Monarch
 - 7 hospitals waiting to start credentialing with Daymark
- Expect 22 hospitals to go live between April and June 2014
- Expect 20 hospitals to go live between July and September 2014



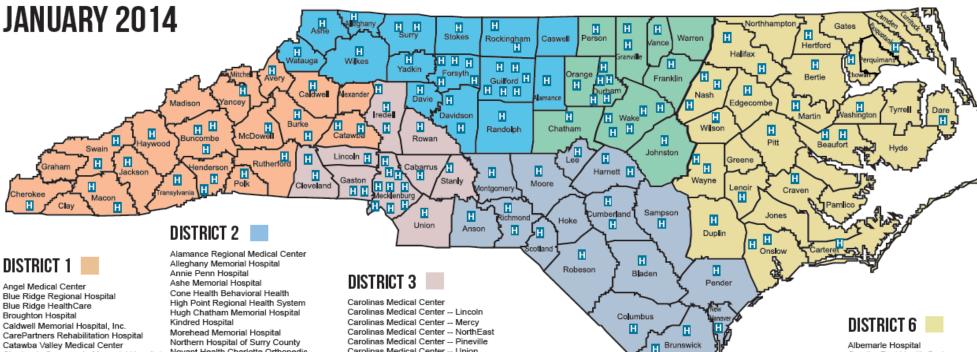
NC STeP Program Updates

March 18, 2014

- 5 Provider groups in contract negotiations:
 - Novant
 - Mission
 - Cone Health
 - Monarch
 - Daymark
- Expected Go Live dates between May and July 2014



NORTH CAROLINA HOSPITALS



Angel Medical Center

Blue Ridge Regional Hospital Blue Ridge HealthCare Broughton Hospital Caldwell Memorial Hospital, Inc. CarePartners Rehabilitation Hospital Catawba Valley Medical Center Charles A. Cannon, Jr. Memorial Hospital Cherokee Indian Hospital Department of Veterans Affairs Medical

Center -- Asheville Frve Regional Medical Center

Highlands-Cashiers Hospital Margaret R. Pardee Memorial Hospital

MedWest - Harris Medwest - Havwood

MedWest - Swain Mission Hospital System Murphy Medical Center, Inc. Park Ridge Hospital Rutherford Regional Health System

St. Luke's Hospital The McDowell Hospital

Transylvania Regional Medical Center

Northern Hospital of Surry County Novant Health Charlotte Orthopedic Hospital

Novant Health Forsyth Medical Center Novant Health Kernersville Medical Center Novant Health Medical Park Hospital Novant Health Thomasville Medical Center Pioneer Community Hospital of Stokes Randolph Hospital

Select Specialty Hospital, Winston-Salem The Moses H. Cone Memorial Hospital Wake Forest Baptist Medical Center Wake Forext Baptist Health - Davie Hospital

Wake Forest Baptist Health - Lexington Medical Center

Watauga Medical Center Wesley Long Community Hospital Wilkes Regional Medical Center Women's Hospital of Greensboro Yadkin Valley Community Hospital Carolinas Medical Center -- Pineville

Carolinas Medical Center -- Union Carolinas Medical Center -- University

Carolinas Rehabilitation Carolinas Rehabilitation -- Mount Holly

CaroMont Health, Inc. Cleveland Regional Medical Center Davis Regional Medical Center

Iredell Memorial Hospital, Inc. Kings Mountain Hospital, Inc. Lake Norman Regional Medical Center Novant Health Huntersville Medical Center Novant Health Matthews Medical Center

Novant Health Presbyterian Medical Center

Novant Health Rowan Medical Center Novant Health Presbyterian Orthopaedic Hospital

Stanly Regional Medical Center

DISTRICT 4

Central Regional Hosptial Chatham Hospital Department of Veterans Affairs Medical Center -- Durham Duke Raleigh Hospital Duke University Hospital Durham Regional Hospital Granville Health System Holly Hill Hospital Johnston Memorial Hospital Authority Maria Parham Medical Center North Carolina Specialty Hospital Novant Health Franklin Regional Medical Person Memorial Hospital Rex Healthcare Select Specialty Hospital, Durham **UNC Hospitals** WakeMed

WakeMed Cary Hospital

DISTRICT 5

Anson Community Hospital Betsy Johnson Regional Hospital Cape Fear Valley -- Bladen County

Hospital Cape Fear Valley Health System Central Carolina Hospital Central Harnett Hospital Columbus Regional Healthcare System FirstHealth Montgomery Memorial Hospital

FirstHealth Moore Regional Hospital FirstHealth Richmond Memorial Hospital J. Arthur Dosher Memorial Hospital New Hanover Regional Medical Center Novant Health Brunswick Medical Center

Pender Memorial Hospital Sampson Regional Medical Center Sandhills Regional Medical Center Scotland Memorial Hospital Southeastern Health

Albemarle Hospital CarolinaEast Health System Carteret County General Hospital Cherry Hospital Coastal Plain Hospital Halifax Regional Medical Center Lenoir Memorial Hospital, Inc. LifeCare Hospitals of North Carolina Martin General Hospital Nash Health Care Systems Onslow Memorial Hospital Our Community Hospital The Outer Banks Hospital Vdant Medical Center Vidant Beaufort Hospital Vidant Bertie Hospital Vidant Chowan Hospital Vidant Duplin Hospital Vidant Edgecombe Hospital Vidant Pungo Hospital Vidant Roanoke-Chowan Hospital Washington County Hospital Wavne Memorial Hospital Wilson Medical Center

NC-STeP Quality Management and Outcomes Monitoring Processes

- Initiated a data collection and management system designed to gather program data from:
 - hospitals participating in the NC-STeP
 - psychiatric services providers
- Each participating referral site submits monthly patient encounter data electronically to the Center.
 - includes unique patient identification number, arrival date and time information, discharge date and time information, patient discharge disposition, and IVC status.



NC-STeP Quality Management and Outcomes Monitoring Processes

- The Center aggregates the referral site data for each quarterly reporting period and conducts analysis to determine the metrics below. Analysis is conducted for each individual site and for the program overall.
 - Total number of assessments
 - Average length of stay
 - Average length of stay by discharge disposition
 - Number of IVCs
 - IVC turnover rate
 - Percent of patients by discharge disposition
- The Center reports this data quarterly and develops ongoing procedures (graphs, charts, progress reports) so that these metrics can be monitored and compared over time to assess the program outcomes and monitor program quality.

	Referring Sites	Telepsychicatry Consultant Site	Month when NC Step started at this site	Number of Initial Psychiatric Assessments Conducted Under the Program During this period (Nov-Dec 2013)	Average Length of Stay for ED Patients receiving Telepsychiatry Serices during this period in hours	Average Length of Stay by discharge disposition in hours for <u>ED</u> patients					IVCs for ED patients	
Numb er					Avg LOS for ED assessments conducted in Nov and Dec in hours	for patients with disposition	Average LOS for patients with disposition Transfer	Average LOS for patients with disposition Admit	Average LOS for patients with disposition Against Medical Advice	Average LOS for patients with disposition Other	IVC in place at any time	Number of IVC's that were overturned by time of discharge
1	Albemarle Health	CCNC	Nov-13	76	27.2	25.5	27.6	33.2			48	18
2	Vidant Beaufort	CCNC	Nov-13	8	5.2	5	5.8				1	0
3	Vidant Bertie	CCNC	Nov-13	12	2.8	2.8					0	0
4	CarolinaEast	CCNC	Nov-13	11	29	29.8	29.8				11	3
5	Carteret	CCNC	Nov-13	109	33.6	48.3	29	6.2	19.4		86	36
6	Vidant Chowan	CCNC	Nov-13	13	9.38	7	17				1	0
7	Vidant Duplin	CCNC	Nov-13	50	11.5	9.8	29.3		7.8	16.1	5	2
8	Vidant Edgecombe	CCNC	Nov-13	16	6.7	4.5	15.3		2.14		6	1
9	Lexington Medical Center	CCNC	Nov-13	18	36.7 *assessments not	29.9	40.2				35	0
10	Martin General Hospital	CCNC	Dec-13	2	conducted in ED							
	Our Community Hospital	CCNC	Nov-13	3	*assessments not conducted in ED							
12	Outer Banks Hospital	CCNC	Nov-13	37	11.04	7.8	24.4			1.5	2	0
13	Vidant Pungo	CCNC	Nov-13	10	3.8	1.2	13				1	0
14	Randolph Hospital	CCNC	Nov-13	150	43.4	35.2	42.1	72.9			143	31
16	Wayne Memorial Hospital	CCNC	will begin in Jan 2014									
17	Wilson Medical Center	CCNC	Nov-13	37	36.8	40.7	33.8				28	11
	Summary			552	average LOS for all ED patients = 25.6	18.25	33.6	14.3	9	10.2	367	102 (28% overturned)



NC STeP - Dashboard Report

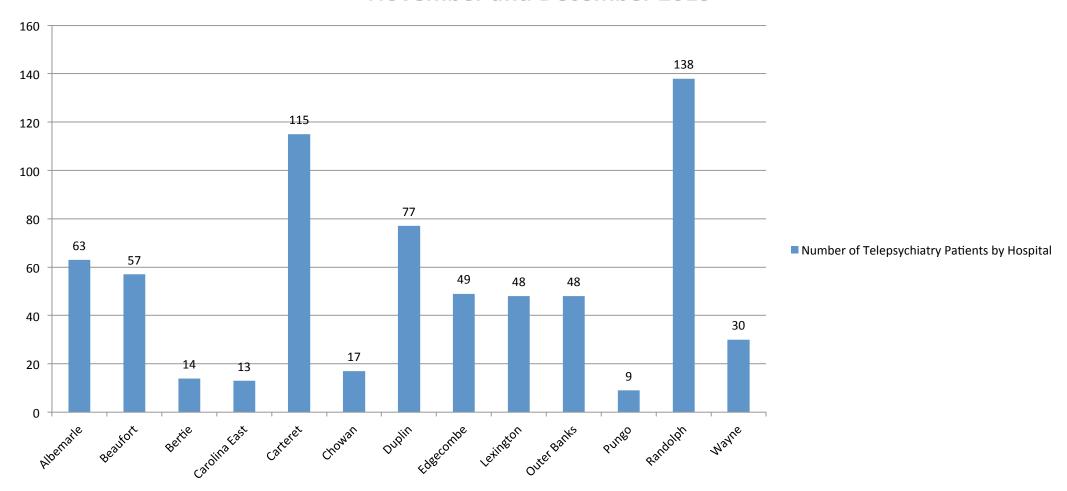
November - December 2013

November - December 2015									
Number of Hospitals Participating in the Program	15 (with one additional to begin in Jan 2014, for a total of 16)								
Number of Consultant Sites	1 (CCNC)								
Total Initial Assessments Conducted Under the Program During the Period	552								
Average Length of Stay for ED Patients Receiving Telepsychiatry Services	25.6 hours								
Number of IVC Turnovers for ED Patients Receiving Telepsychiatry	102 (28% of IVCs)								



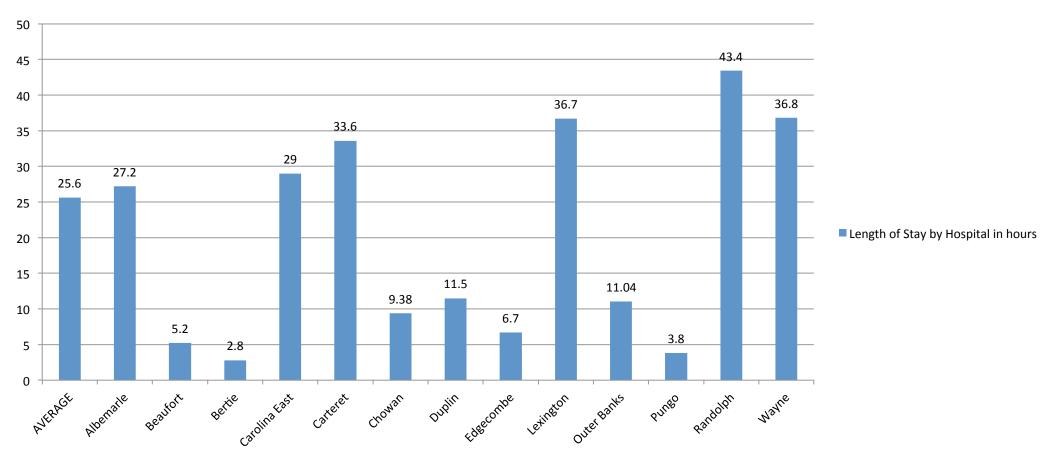
Total Number of ED Telepsychiatry Patients by Hospital

November and December 2013



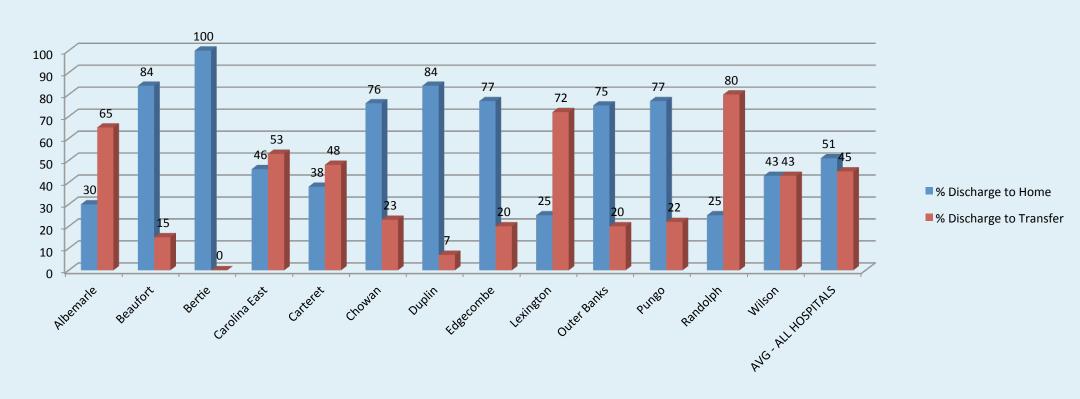


Average Length of Stay for ED Telepsychiatry Patients in Hours by Hospital November and December 2013

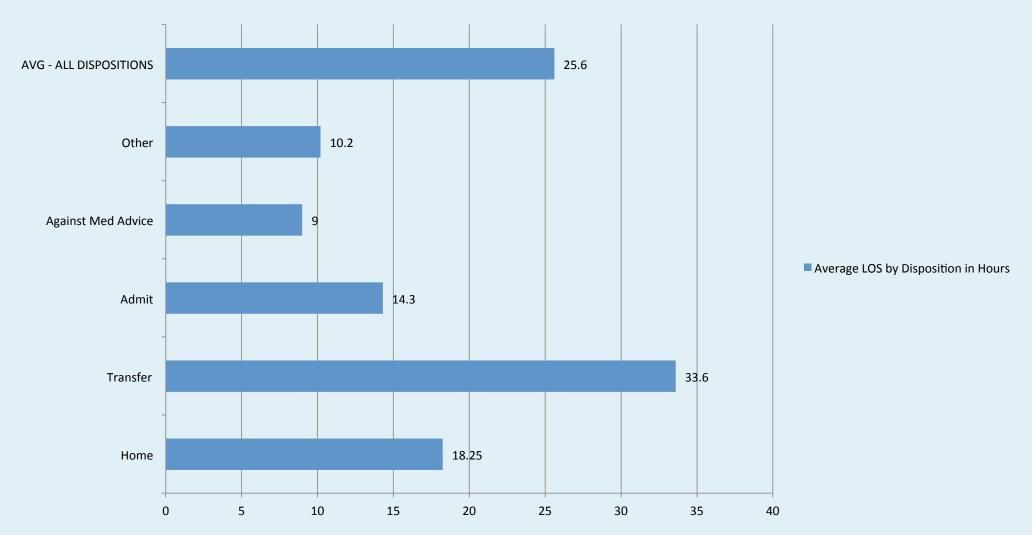




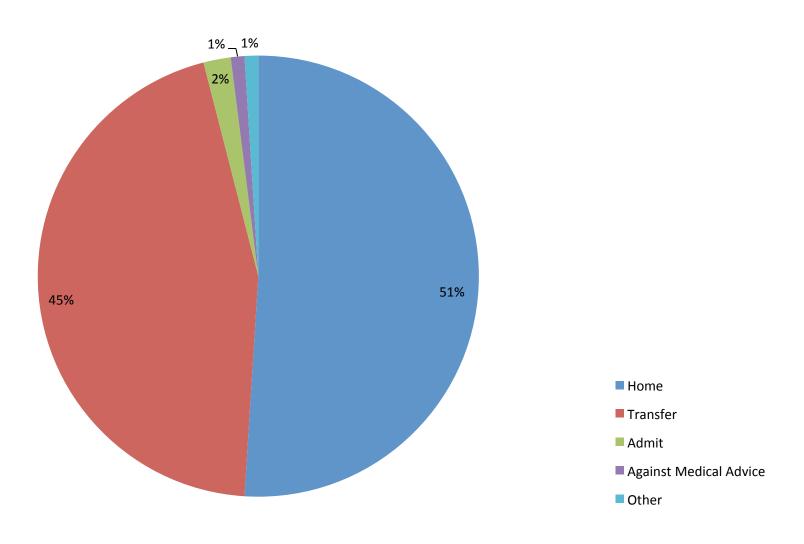
Percent of ED Telepsychiatry Patients Discharged to Home or Transfer by Hospital November and December 2013



Average LOS by Disposition for ED Telepsychiatry Patients in Hours November and December 2013



Percent of ED Telepsychiatry Patients by Discharge Disposition November and December 2013



			Discharge	Codes for Hospitals Us	ing the Telepsychi	atry Program		
Summary Codes	Vidant (Beaufort, Bertie, Chowan, Duplin, Edgecombe, Pungo)	Albemarle	Carteret	Carolina East	Lexington	Outer Banks (seems to use same codes as Vidant?)	Randolph	Wilson
Home	discharged to home or self care (routine discharge)	home	home, self-care	discharge to home or self care	home	discharged to home or self care (routine discharge)	discharge home	home/self care/group
	discharged transferred to home under care of organized home health service org							
Transfer	discharged/transferred to a psychiatric hopsital or psychiatric unit	transfer	Xfer to psych hosp/unit	transferred to psych	psych transfer	discharged/transferred to a psychiatric hopsital or psychiatric unit	discharge to psych facility	psych hospital/unit
	discharged to a short term general hospital for inpatient care		Xfer st-trm hosp/unit			discharged to a short term general hospital for inpatient care		short term hospital inp
	discharged/transferred to an inpatient rehab facility (IRF)		d/c or Xfer ICF			discharged/transferred to an inpatient rehab facility (IRF)		acute hospital transfer
	discharged/transferred to skilled nursing facility (SNF) with medicare certification						discharge to rest home/ass liv	
	discharged/transferred to another type of health care inst not defined elsewhere in this list							
Admit		admit					disch inpatient	inpatient in WMC
Left against medical advice	left against medical advice or discontinued care		against medical advice					
Other	no code							
	discharged/transferred to court/law enforcement					discharged/transferred to court/law enforcement		

CHARGE MIX

November 2013- February 2014

201402

REV LOC #	REVENUE LOCATION	SPEC#	ENCOUNTER	ORIGINAL	MTD	%	FYTD	%
			SPECIALTY	PAYOR	CHARGES		CHARGES	
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Blue Shield	\$4,911.00	2.96%	\$14,147.00	4.51%
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Commercial	\$6,009.00	3.62%	\$12,653.00	4.03%
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Medicaid	\$28,890.00	17.39%	\$51,192.00	16.31%
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Medicare	\$30,219.00	18.19%	\$55,608.00	17.72%
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Other	\$6,015.00	3.62%	\$7,639.00	2.43%
190102	ECU PSYCHIATRY	19140	ECU TELEPSYCH	Self-Pay	\$90,106.00	54.23%	\$172,561.00	54.99%
TOTAL					\$166,150.00		\$313,800.00	

Payments Received	(14,494)
A/R Outstanding	299,306



1	POS DESCRIPTION	Nov Vol	Nov Charges	Dec Vol	Dec Charges	Jan Vol	Jan Charges	Feb Vol	Feb Charges	YTD Vol	YTD Charges
6	INPT ALBEMARLE HOSPITAL - INPATIENT Total	1	270.00	0	,	5	1,117.00	7	1,430.00	13	2,817.00
8	INPT BEAUFORT COUNTY HOSP - INPATIENT Total	0	-	1	216.00	0		0		1	216.00
17	INPT CARTERET GEN HOSP - INPATIENT Total	0	-	7	1,790.00	14	3,038.00	8	1,646.00	29	6,474.00
22	INPT CHOWAN HOSP - INPATIENT Total	3	739.00	0	•	0		3	813.00	6	1,552.00
24	INPT DUPLIN COUNTY HOSP - INPATIENT Total	0	-	0	•	1	210.00	0		1	210.00
26	INPT ROANOKE-CHOWAN HOSP - INPATIENT Total	2	282.00	0	•	0		0		2	282.00
33	INPT WILSON MEDICAL CENTER - INPATIENT Total	3	862.00	0	•	9	1,936.00	11	2,418.00	23	5,216.00
39	TELEMED SITE-RANDOLPH HOSPITAL-INPATIENT Total	0	-	0	•	24	5,485.00	50	9,446.00	74	14,931.00
46	TELEMED SITE-LEXINGTON MEMORIAL HOSPITAL-ED Total	5	1,093.00	6	1,778.00	6	1,763.00	9	1,982.00	26	6,616.00
50	TELEMED SITE-LEXINGTON MEMORIAL HOSPITAL-INPATIENT Total	2	420.00	3	693.00	0	-	0	-	5	1,113.00
62	TELEPSYCH SITE - CARTERET GENERAL HOSPITAL Total	84	16,323.00	89	18,066.00	73	14,715.00	32	6,880.00	278	55,984.00
69	TELEPSYCH SITE - RANDOLPH HOSPITAL Total	161	31,816.00	92	17,894.00	47	9,907.00	47	10,779.00	347	70,396.00
75	TELEPSYCH SITE - WAYNE MEMORIAL HOSPITAL Total	0		0		6	1,282.00	39	8,419.00	45	9,701.00
85	TELEPSYCH SITE - WILSON MEMORIAL HOSPITAL Total	19	3,801.00	24	5,709.00	22	5,701.00	16	3,812.00	81	19,023.00
87	TELEPSYCH SITE - OUR COMMUNITY HOSPITAL Total	1	141.00	0	•	0	-	0	-	1	141.00
	TELEPSYCH SITE - VIDANT BEAUFORT Total	5	912.00	3	762.00	2	362.00	2	362.00	12	2,398.00
101	TELEPSYCH SITE - ALBERMARLE HOSPITAL Total	42	9,268.00	55	11,924.00	38	8,151.00	30	7,661.00	165	37,004.00
109	TELEPSYCH SITE - OUTER BANKS HOSPITAL Total	22	5,369.00	22	4,572.00	22	4,786.00	12	3,234.00	78	17,961.00
	TELEPSYCH SITE - VIDANT PUNGO Total	5	1,257.00	8	1,504.00	0	-	4	794.00	17	3,555.00
122	TELEPSYCH SITE - VIDANT BERTIE Total	5	965.00	16	2,867.00	5	1,125.00	2	488.00	28	5,445.00
130	TELEPSYCH SITE - VIDANT CHOWAN HOSPITAL Total	12	2,782.00	2	362.00	17	3,563.00	17	3,743.00	48	10,450.00
132	TELEPSYCH SITE - VIDANT ROANOKE-CHOWAN HOSPITAL Total	1	141.00	0		0	-	0	-	1	141.00
	TELEPSYCH SITE - CAROLINAEAST HEALTH SYSTEM Total	9	1,545.00	6	1,638.00	2	546.00	4	864.00	21	4,593.00
	TELEPSYCH SITE - MARTIN GENERAL HOSPITAL Total	0		1	216.00	9	2,045.00	4	1,034.00	14	3,295.00
150	TELEPSYCH SITE - VIDANT EDGECOMBE Total	10	2,344.00	16	3,296.00	19	3,439.00	17	4,093.00	62	13,172.00
158	TELEPSYCH SITE - DUPLIN Total	40	8,663.00	20	4,958.00	26	7,588.00	23	6,017.00	109	27,226.00
159		432	88,993.00	371	78,245.00	347	76,759.00	337	75,915.00	1,487	319,912.00
162											
163	Encounters billed by CCNC	456		418		429		450		1,753	
164	Difference (pending for varipous reasons)	-24		-47		-82		-113		-266	
165											

1	СРТ	POS DESCRIPTION	Nov Vol	Nov Charges	Dec Vol	Dec Charges	Jan Vol	Jan Charges	Feb Vol	Feb Charges	YTD Vol	YTD Charges
20	99203 Total	E&M new patient with 3 key compnents - low complexity	142	29,820.00	135	\$29,160.00	127	27,432.00	138	29,808.00	542	116,220.00
39	99204 Total	E&M new patient with 3 key compnents - moderate complexity	42	13,524.00	35	\$11,550.00	23	7,590.00	26	8,580.00	126	41,244.00
61		E&M established patient with 3 key components- expanded problem focused history/exam - low complexity	170	23,970.00	128	\$18,688.00	97	14,162.00	76	11,096.00	471	67,916.00
67	99214 Total	E&M established patient with 3 key components- expanded problem focused history/exam - moderate complexity	2	418.00	6	\$1,290.00	1	215.00	0	-	9	1,923.00
74	99221 Total	Initial hospital visit - low complexity	1	199.00	2	\$422.00	6	1,266.00	1	211.00	10	2,098.00
81	99222 Total	Initial hospital visit - moderate complexity	6	1,620.00	1	284	6	1,704.00	5	1,420.00	18	5,028.00
87	99251 Total	Non-M'care Ed / Inpt Facility Visit - 30 min	5	765.00	13	\$1,989.00	6	918.00	7	1,071.00	31	4,743.00
99	99252 Total	Non-M'care Ed / Inpt Facility Visit - 50 min	10	2,100.00	9	1890	11	2,310.00	17	3,570.00	47	9,870.00
101	99281 Total	Non-M'care Ed / Inpt Facility Visit - 70 min	1	124.00	0	0	0	-	0	-	1	124.00
103	99282 Total		1	167.00	0	0	0	-	0	-	1	167.00
110	99283 Total		9	2,268.00	0	0	0		0		9	2,268.00
112	G0425 Total	M'care consult ED, Initial Inpt Facility Visit - 30 min	0	-	0	0	1	201.00	0	-	1	201.00
131	G0426 Total	M'care consult ED, Initial Inpt Facility Visit - 50 min	25	6,800.00	30	\$8,160.00	52	14,144.00	52	14,144.00	159	43,248.00
146	G0427 Total	M'care consult ED, Initial Inpt Facility Visit - 70 min	18	7,218.00	12	\$4,812.00	17	6,817.00	15	6,015.00	62	24,862.00
147		Total	432	88,993.00	371	\$78,245.00	347	76,759.00	337	75,915.00	1,487	319,912.00

ECU TELEPSYCH CHARGE MIX

November 2013- February 2014

SPECIALTY NAME	CPT CODE	PAYMENTS
ECU TELEPSYCH	99203	(\$5,713.16)
ECU TELEPSYCH	99204	(\$2,467.16)
ECU TELEPSYCH	99213	(\$2,766.45)
ECU TELEPSYCH	99214	(\$174.48)
ECU TELEPSYCH	99221	\$0.00
ECU TELEPSYCH	99222	\$0.00
ECU TELEPSYCH	99251	(\$74.27)
ECU TELEPSYCH	99252	(\$185.78)
ECU TELEPSYCH	99281	\$0.00
ECU TELEPSYCH	99282	\$0.00
ECU TELEPSYCH	99283	\$0.00
ECU TELEPSYCH	G0426	(\$1,914.76)
ECU TELEPSYCH	G0427	(\$1,198.12)
ECU TELEPSYCH TOTAL		(\$14,494.18)



 As part of the contractual agreement with NC-DHHS Office of Rural Health and Community Care, ECU Center for Telepsychiatry is working on finalizing IT infrastructure and support to enable information sharing, scheduling, data collection, and analytics needs.

NC STeP Program Updates HIE

- RFI closed December 2013
- Information gathering meeting with NC-HIE January 2014
 - FU document from NC-HIE
- Information gathering continues with NCHA February 2014
 - FU information on secure messaging and scheduling module



Telepsychiatry Portal



- Will Support all the HIT functions required of NC-STeP
- The portal is a group of separate but related technologies that will serve as the primary interface through which data is reviewed and created regarding patient encounters, including:
 - Scheduling of patients and providers
 - Exchanging clinical data for patient care
 - Collection of encounter data to support the needs of network managers and billing agents and to support timely referrals

Telepsychiatry Portal



- Most of the components of the portal exist today and are readily available, but the scheduling component will likely require a custom development effort if an appropriate off-the-shelf solution cannot be utilized.
- For the telepsychiatry network to be successful, these components must be integrated to work as a whole.
 - NC-STeP participants will be required to implement and utilize the portal as prescribed.

Program Outcomes Summary

Data for the Period November — December 2013

- 15 hospitals participated in the program during the period (with an additional one entering in January).
- 552 Initial Telepsychiatry Assessments were conducted under the program during this two month pre-program period.
- The Average Length of Stay for all ED patients who received telepsychiatry services was 25.6 hours.
 - ALOS for patients who received telepsychiatry services and were ultimately discharged to home was 18.25 hours.
 - ALOS for patients who were transferred to another facility was 33.6 hours.



Program Outcomes Summary Data for the Period November – December 2013

- 367 ED patients who received telepsychiatry services had an IVC in place during their ED stay.
 - 102 of those patients did not have an IVC in place when they were discharged (28% turnover rate).
- Of the ED patients who received telepsychiatry services, 51% were discharged to home. 45% were discharged to another facility.
 - This was an average; the percent varied quite a bit across different hospitals.



